



Recitations 15

[Definitions used today]

- players, actions, action profiles, consequences
- game on consequences, game in normal form
- lotteries: simple and compound
- vNM axioms: weak order, continuity, monotonicity, reduction, substitution

Question 1

Suppose [WO, I] hold. Let $\mathcal{L} \equiv \Delta(C)$ and $C = \{c_1, \dots, c_m\}$. Show that:

$$\forall F \in \mathcal{L} \quad \delta_{c^1} \succeq F \succeq \delta_{c^m}$$

where δ_{c^i} gives probability 1 to the consequence i

Question 2 [von Neumann-Morgenstern]

1. (existence) \succeq on \mathcal{L} satisfies WO, Cty, I if and only if there exists a linear $u : \mathcal{G} \rightarrow \mathbb{R}$ that represents \succeq
2. (uniqueness) If u, v are linear representations of \succeq , then $\exists A > 0, B \in \mathbb{R}$ such that $u(\cdot) = Av(\cdot) + B$

Show \Rightarrow part of existence .

Question 3 [234 III.1 Fall 2016 majors]

Consider a preference order \succeq , and assume that it satisfies the von Neumann-Morgenstern (vNM) axioms. Let, for any two lotteries L and M , and any $\alpha \in [0, 1]$, (L, α, M) be the compound lottery that gives the lottery L with probability α and the lottery M with probability $1 - \alpha$

- a) State what a vNM representation is, and then state the vNM axioms in the form you prefer: the axioms you state must characterize preferences with the vNM representation.
- b) Prove that \succeq satisfies the Sure Thing Principle (STP), namely that for any lotteries L, M, N and R and any $\alpha \in [0, 1]$

$$(L, \alpha, M) \succ (N, \alpha, M) \quad \text{if and only if} \quad (L, \alpha, R) \succ (N, \alpha, R)$$

If you assume the STP among your axioms, then prove that your axioms imply that the preference order has a vNM representation.

- c) Suppose that $L \succ M$; prove that for any $\alpha \in (0, 1]$

$$(L, \alpha, M) \succ M$$

- d) Prove that if u and v are two linear utility functions representing \succsim , then u is a positive affine transformation of v

Question 4 [Marschak Machina Triangle]

Consider a set C of three consequences 1,2,3 and a set of lotteries over C .

- Draw a 2D diagram that represents a three dimensional simplex.
- Draw two simple lotteries L_1 and L_2 . Consider a compound lottery $L_3 = (L_1, p; L_2, 1 - p)$. How to represent it on the diagram?
- Suppose preferences are given by a Bernoulli function $u : C \rightarrow \mathbb{R}$. Write an equation for an indifference curve. Show that indifference curves are parallel. Draw some indifference curves on the diagram.

Question 5

The weighted utility model represents preferences \succsim over lotteries in the MM triangle given above as follows:

$$(p_1, p_3) \succ (p'_1, p'_3) \iff \sum_{i=1}^3 \frac{v_i p_i}{\sum_{j=1}^3 v_j p_j} u_i > \sum_{i=1}^3 \frac{v_i p'_i}{\sum_{j=1}^3 v_j p'_j} u_i$$

where $u_i = u(i)$, $u : \mathbb{R} \rightarrow \mathbb{R}$ is a strictly increasing utility function, v_i are strictly positive weights and $p_2 = 1 - p_1 - p_3$

- Write down the formula for an indifference curve implied by these preferences, i.e. the set of lotteries indifferent to each other (an equivalence class)
- Show that any equivalence class for these preferences is convex, i.e. if E denotes some equivalence class of these preference, then if $P, Q \in E$, then $\alpha P + (1 - \alpha)Q \in E$, where $\alpha \in (0, 1)$. Another word for this property is betweenness.
- Show that in general these preferences may not satisfy independence: $P \succ Q \implies \alpha P + (1 - \alpha)R \succ \alpha Q + (1 - \alpha)R$, for $\alpha \in (0, 1)$
- Show that betweenness is implied by independence.
- Suppose that $(0.2, 0.8) \prec (0, 0)$ and $(0.8, 0.2) \succ (0.75, 0)$. Can this model accommodate such a pattern? If yes, specify values of u_i and v_i that may do the job.

Question 6 [Kahneman and Tversky (1979)]

We want to show the violation of I axiom. Let's define lotteries

$$P = \begin{pmatrix} 1 & 0 \\ 1\text{mln} & 0\text{mln} \end{pmatrix} \quad P' = \begin{pmatrix} 0.11 & 0.89 \\ 1\text{mln} & 0\text{mln} \end{pmatrix} \quad Q = \begin{pmatrix} 0.1 & 0.89 & 0.01 \\ 5\text{mln} & 1\text{mln} & 0\text{mln} \end{pmatrix} \quad Q' = \begin{pmatrix} 0.1 & 0.9 \\ 5\text{mln} & 0\text{mln} \end{pmatrix}$$

As they showed people tend to pick P over Q and Q' over P . Show that if I axiom holds. $P \succ Q \implies P' \succ Q'$